

Winter Entry Plan of Study

Music Business Certificate

Full-time students who wish to complete their program in 4 quarters should select darker shaded courses in each specific quarter, illustrated by the vertical columns of the chart. Lighter shaded courses indicate available course options which may be taken to achieve full-time status during the specific quarter. Some courses have limited spaces; early enrollment is recommended.

7 Required Music Business Courses (28 units)

A&R (4 units)

Course No. Title	Units	Winter	Spring	Summer	Fall
MUSC X 446.2 A&R: Making Music from Acquisition to Release	4	✘	✘	✘	✘

Touring (4 units)

MUSC X 448.86 Touring, Tour Accounting, and Merchandising	4	✘	✘	✘	✘
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Legal (4 units)

MUSC X 448.35 Legal and Practical Aspects of the Music Business	4	✘	✘	✘	✘
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Management (4 units)

MUSC X 447.31 The Insider's Guide to Music Management	4	✘	✘	✘	✘
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Select 1 Marketing Course (4 units)

MUSC X 448.80 Do-It-Yourself Music Marketing	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MUSC X 451 Entrepreneurship for the Indie Artist	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Select 1 Publishing Course (4 units)

MUSC X 448.17 Music Publishing: Law and Business	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MUSC X 448.81 Music Publishing: A Creative and Business Perspective	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Select 1 Production Course (4 units)

MUSC X 448.6 The Record Production Process: Professional Practices	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MUSC X 441.3 Audio Recording Theory	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Select 3 Electives (12 units)

Students must complete 3 electives (12 units) from courses numbered X 400-499 in [Music Business](#), [Music Production](#) or [Film Scoring](#). New electives are added regularly.

X 400 – X 499 Various Music Business, Music Production or Film Scoring Courses	4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
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Charts Legend: Fall Winter Spring Summer
 Section Offered Online

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